



# **REQUEST FOR PROPOSAL (RFP)**

**For**

**10Gbps Wide Area Network Lit Fiber Services**

**RFP#1920-12**

**Deadline: Wednesday, November 20, 2019 – 3:00 p.m.**

*(NOTE: The time clock in the District's computer system will be used as the official time)*

**Fullerton Joint Union High School District**

**Business Services Division**

1051 West Bastanchury Road

Fullerton, CA 92833

<http://www.fjuhsd.org>

**For Information Contact:**

Barbara Shaffer

Procurement & Contracts Specialist

(714) 870-2834

[purchasing@fjuhsd.org](mailto:purchasing@fjuhsd.org)

**Notice of Request for Proposals**  
**10Gbps Wide Area Network Lit Fiber Services**  
**RFP#1920-12**

Notice is hereby given that the Board of Trustees of the Fullerton Joint Union High School District, Fullerton CA (Orange County), will receive proposals for RFP#1920-12 for the following 10Gbps Wide Area Network Lit Fiber Services:

- Acquisition via lease of a high-speed state of the art lit fiber optic network system at various District sites and to the District's Internet Service Provider. This connectivity is designed to accommodate both the present and future digital application needs
- The intent is to achieve an industry standards-based infrastructure that will enhance educational and administrative activities at all sites with the flexibility and support of future needs and activities
- This project is entirely contingent upon available funding from the federal E-Rate program (Schools and Libraries Division). The District may or may not undertake the project at its sole discretion

Deadline: Wednesday, November 20, 2019 - 3:00 PM

Respondents to this RFP should email one PDF copy as described herein, to [purchasing@fjuhsd.org](mailto:purchasing@fjuhsd.org). Responses are due by 3:00 P.M. on Wednesday, November 20, 2019. Only emailed responses will be considered. Each Submittal must conform and be responsive to the requirements set forth in this RFP.

If you plan to respond to this RFP, please register by emailing the Purchasing Department at [purchasing@fjuhsd.org](mailto:purchasing@fjuhsd.org) with your firm's primary contact information. It is important that you register in order to receive up-to-date information and notification of any changes or revisions that may be made to the RFP.

All responses shall be submitted in the format specified by the District as defined in the Request for Proposal. Proposals submitted by any other means will not be accepted. A downloadable PDF copy of the Request for Proposal will be provided upon successfully registering with the Purchasing Department. Additional information is available on the District's Purchasing Department Web page at the following link:

[FJUHSD Purchasing](#)

Please direct questions in writing to Barbara Shaffer, Procurement & Contracts Specialist at [purchasing@fjuhsd.org](mailto:purchasing@fjuhsd.org).

Publication: OC Register

Publication Dates: September 25, 2019 and October 2, 2019

*THANK YOU FOR YOUR INTEREST AND PARTICIPATION IN THIS RFP*

## REQUEST FOR PROPOSALS

The Fullerton Joint Union High School District is soliciting qualified telecommunications service providers to submit proposals for E-Rate Funding to install and provide ongoing service for 10Gbps Wide Area Network Lit Fiber Services. Respondents will be expected to provide qualifications and proposals on the following:

- Acquisition lease of a high-speed state of the art lit fiber optic network system at various District sites and to the District's Internet Service Provider. This connectivity is designed to accommodate both the present and future digital application needs
- The intent is to achieve an industry standards-based infrastructure that will enhance educational and administrative activities at all sites with the flexibility and support of future needs and activities
- This project is entirely contingent upon available funding from the federal E-Rate program (Schools and Libraries Division). The District may or may not undertake the project at its sole discretion

Respondents to this RFP should email one PDF copy as further described herein, to:  
[purchasing@fjuhsd.org](mailto:purchasing@fjuhsd.org).

Responses are due by 3:00 p.m. Wednesday, November 20, 2019. Only emailed responses will be considered.

If you have questions regarding this RFP, please email Barbara Shaffer at [purchasing@fjuhsd.org](mailto:purchasing@fjuhsd.org) on, or before Wednesday, October 16, 2019. Questions must be submitted via email and answers will be provided to all respondents via email and posted to the district and USAC websites by Wednesday, October 23, 2019.

## BACKGROUND

Fullerton Joint Union High School District ("District") serves students in grades 9-12, as well as special education adult transition students. The District has seven campuses, comprised of six comprehensive four-year high schools, and one continuation/alternative education campus. The District includes the cities of Fullerton, Buena Park, La Habra, and a small portion of Whittier. The District serves as the high school district for four elementary districts: Fullerton, Buena Park, La Habra, and Lowell Joint.

District demographics and quick facts:

Enrollment	14,000
Grades	9-12
Employees	1,060
Operating Budget	\$165 million
Board of Trustees	Five Board Members elected by Trustee area
Instructional Days	180
Web site	<a href="http://www.fjuhsd.org">http://www.fjuhsd.org</a>

## PURPOSE & INTENT

The District intends to use the responses to this RFP to assist in the possible selection of one or more firms for the District's 10Gbps Wide Area Network Lit Fiber Services. The District will evaluate each firm based on the information set forth in the response submitted, together with other information available to the District from any other sources.

The District will, at its own discretion, select one or more firms after receipt of responses; the District also reserves the right to not select any firm. The District may also request that one or more firms participate in an interview process or the District may implement a combination of these and/or other methods for selection.

## LIMITATIONS

This RFP is neither a formal request for bids, nor an offer by the District to contract with any party responding to this RFP. The District makes no representation that participation in the RFP process will lead to an award of contract, or any consideration whatsoever. The District shall, in no event, be responsible for the cost of preparing any proposal in response to this RFP. The awarding of the services contract(s), if at all, is at the sole discretion of the District.

## RESPONSIBILITIES OF VENDOR - SCOPE OF WORK

The District intends to select firms that will best meet the District's needs to provide 10Gbps Wide Area Network Lit Fiber Services.

1. All respondents must be eligible to participate in the Universal Service Fund's ERate Support Mechanism as a service provider, and shall provide a valid Service Provider Identification Number assigned by the Universal Service Administrative Company. This contract is contingent on E-rate funding. A full list of the terms and conditions related to E-rate are available in *Appendix A*.
2. Fiber service/connectivity to each site listed in *Appendix B*.
3. Minimum bandwidth, 10Gbps full duplex per site listed in *Appendix B*.
4. Ability to add multiple 10Gbps circuits per site.
5. Ability to grow to 40Gbps per circuit.
6. Ability to utilize Any-to-Any Connections. Ability to configure any port so that it connects to any other port in the network.
7. The District must have guaranteed Transport Bandwidth throughput of 10gbps on all circuits with Service Level Agreement (SLA) guarantees. SLA minimum requirements are listed below.
  - a. Must provide 99.999% guaranteed uptime
  - b. Network Latency Commitment <5 milliseconds roundtrip

- c. Network Jitter Commitment <5 milliseconds
  - d. Bit-Error Rate commitment <0.25% between circuit endpoints
  - e. Mean Time-To-Repair for outages <4 hours
8. All circuits must support Quality of Service (QoS) and have the ability to apply rate limiting guarantees to specific packet types to ensure Quality of Service at each WAN link. The network must have the ability to support multiple QoS policies and prioritization queues across each link in the WAN to reduce latency and packet loss and guarantee throughput for data, voice, and video.
  9. Provider may not limit or throttle the capacity of the circuit at any time for any reason.
  10. The District has standardized on Cisco Network equipment products for all switching, routing and telephony. All handoff connections must be compatible with the District current Cisco equipment. Cisco Catalyst 6807-XL and Cisco Catalyst 6880-X, using 10Gbps SFP and LC single mode 9/125 fiber.
  11. All handoff locations will be at a vendor provided patch panel, in a District provided equipment rack or cabinet, in the MDF at each site. The MDF locations are listed in ***Appendix B***
  12. Proposers shall include a Fee Schedule list for any work or services not specifically stated in this RFP to assist the District with future budgeting needs. All cost proposals must include pricing to install services to the MPOE and Demarcation point. Proposal costs and fees should reflect the District's intent to award an initial three (3) year contract; with two (2) optional annual renewal terms.
  13. All respondents must provide a non-performance policy which provides The District a monthly credit equal to two times the monthly rate multiplied by the percentage of monthly outage to any site within The District, when such faults, outages or anomalies are due to the oversight neglect or unreliability of your company's services.

## **QUALIFICATIONS**

Prior verifiable experience with 10Gbps Wide Area Network Lit Fiber Services is required. This project will require the vendor to have the following minimum qualifications:

1. Five (5) or more years of experience performing the type of work required in this request. This experience shall include experience with public agencies, preferably school districts and community colleges.
2. Sufficient resources and financial stability to complete the work. It is preferable that the firm maintain a minimum net capital of \$50,000 at all times.
3. Proven "track record" in performing work of this exact nature. Successful completion of a minimum of three (3) public school projects within the last five (5) years.
4. Familiarity of, and compliance with, all local, State, and Federal laws and regulations pertaining to such work. Selected firms must hold and maintain all current licenses and registrations required for performance of work in the State of California.

5. Highly qualified staff with education, experience and knowledge of the disciplines and fields required by this work. This includes excellent interpersonal and communication skills. The lead person proposed for the District's engagement should have a minimum of three (3) recent years of experience with public school projects of this nature.

## **RESTRICTIONS ON LOBBYING AND CONTACT**

From the period beginning with the date of the issuance of this RFP and ending on the date of the award of the contract, no person, or entity submitting a response to this RFP, nor any officer, employee, representative, agent, or consultant representing such a person or entity shall contact, through any means, or engage in any discussion regarding this RFP, the evaluation or selection process and/or the award of the contract with any member of the District, Board of Trustees, or selection committee, other than the named contact herein. Any such contact shall be grounds for disqualification of the entity submitting a response.

## TENTATIVE PROJECT SCHEDULE

DATE*	EVENT
Wednesday, September 25, 2019	Release of RFP and Form 470.
Wednesday, October 9, 2019 11:00 a.m.	<b>Mandatory</b> pre-bid job walk.**
Wednesday, October 16, 2019	Deadline for submission of written questions to District.
Wednesday, October 23, 2019	District response to written questions to District.
Wednesday, November 20, 2019 3:00 p.m.	Deadline for submission of response to RFP.
November 21 – December 2, 2019	RFP review.
Tuesday, December 10, 2019	Award of contract by Board of Trustees to selected firm.
Wednesday, December 11, 2019	Notify selected firm.

\*The District reserves the right to change the dates on any schedule stated herein, or attached without prior notice.

\*\*Mandatory pre-bid job walk will begin at the flagpole in front of Buena Park High School, 8833 Academy Drive, Buena Park, CA 90621. A map of sites will be provided at that time.

## INSTRUCTIONS FOR SUBMITTING PROPOSALS

### Proposal Format and Required Information

Firms responding to this RFP must follow the format below and include responses to all questions. Submitted materials must be in 8-1/2 x 11 inch PDF format. Proposals should be organized by section as described below and limited to thirteen (13) pages total, single-sided as described below. Do not exceed page limits. You may include a link to your firm's Web site to reference supplemental or additional information. Proposals are to be emailed to [purchasing@fjuhsd.org](mailto:purchasing@fjuhsd.org).

<u>Section</u>	<u>Page(s)</u>	<u>Notes</u>
1. Cover Letter	1	One page maximum
2. Relevant Qualifications/Experience	2	Two pages maximum
3. Project Team	2	Two pages maximum One-half page per team member
4. Reference List	1	One page maximum
5. Proposer's Cost Proposal & Fee Schedule	3	Use Enclosed Form – Pages 18-20

- |    |                                     |   |  |
|----|-------------------------------------|---|--|
| 6. | Litigation/Insurance Claims History | 1 | One page maximum<br>Sufficient to explain claims history |
| 7. | Letters of Recommendation           | 3 | Submit no more than three                                |

### Proposal Components

#### 1. Cover Letter (one page maximum)

Provide/Include at a minimum:

1. A brief statement of interest and summary of relevant qualifications to engage in a professional relationship with the Fullerton Joint Union High School District.

2. The following statement:

*"I certify that I have read the attached RFP and accompanying instructions and that I am authorized to commit the firm to the proposal submitted."*

3. The following information:

- a. Firm name
- b. Address
- c. Name of contact person
- d. Phone Number
- e. Email address
- f. Year firm was established
- g. Number of employees
- h. Web site/Facebook page
- i. Signature of principal
- j. Corporate seal (if a corporation)
- k. Service Provider Identification Number (SPIN) number

#### 2. Relevant Qualifications/Experience (two pages maximum)

1. Provide relevant qualifications and project experience in project-by-project format:

- a. Be specific
- b. Be concise
- c. Do not include general information

2. Specify role of firm, or individual if work was not performed exclusively by the firm (i.e., joint venture, association).

3. For each project cited, provide the following:

- a. Project name
- b. District/Location
- c. Description of project or service
- d. District/owner contact (Name & Phone number)
- e. Total project cost and/or contract amount (specify)
- f. Beginning and end dates of project or service
- g. Main program elements (if applicable)



3. Project Team (one-half page maximum per team member, 2 pages maximum)

Identify key team members and state their relevant qualifications/biographical information for providing services identified in the Scope of Services section. Be specific and brief; no more than one-half page per team member.

4. Reference List (one page maximum)

Provide a list of references from the past three (3) years for services similar in scope to this proposal. Include a minimum of three (3) educational client references. List must include the following information for each contact:

1. Client name
2. Address
3. Contact name and telephone number
4. Dates of service
5. Description of service
6. Contract amount

5. Proposer's Cost Proposal and Fee Schedule

Respondent is requested to submit a proposal to furnish all of the labor, materials, and other related items required for the performance of the contract resulting from this RFP on a labor rate basis. Be as thorough and specific as possible as this will form the basis of any contract for services that may be presented by the District. Provide your fees on the Proposer's Cost Proposal and Fee Schedule Worksheet included with this RFP (pg 18-20).

6. Litigation/Insurance Claims History

List any and all litigation and/or claims in the past five years, filed either by an owner, owner's consultant, representative, or third party, which names the firm, firm's employees, firm's consultants, engineers, or consultant's employees as defendants of any tier. State the nature of the complaint or claim, beginning and/or anticipated end date, case number, and the judgment/resolution or anticipated judgment/resolution.

7. Letters of Recommendation (three letters maximum)

Include no more than three (3) recent (dated within the past 12 months) letters of recommendation from school district clients.

*END OF PROPOSAL INSTRUCTIONS*

## **TERM OF AGREEMENT**

The minimum contract term of this agreement is thirty six (36) months, from July 1, 2020 through June 30, 2023. The agreement may be extended upon mutual written consent of District and successful bidder for an additional two (2) one year periods in accordance with provisions contained in the Education Code, section 17596 (K-12). The maximum term of Agreement is five (5) years. Quoted prices must stay in effect for thirty six (36) months after award of RFP. Any price increases for the optional year 4 and 5 must be noted in the fee schedule.

## **CONTRACT RENEWALS**

This contract is deemed to be a CONTRACT FOR PRODUCTS AND SERVICES. Under the California Education Code Article 3, Section 17596, "Continuing contracts for work to be done, services to be performed or for apparatus or equipment to be furnished, sold, built, installed or repaired for the district, or for materials or supplies to be furnished or sold to the district may be made with an accepted vendor as follows: for work or services for apparatus or equipment, not to exceed five years; for materials or supplies not to exceed three years. If mutually agreeable, the District reserves the right to renew the contract for two (2) additional twelve (12) month periods not to exceed five (5) years.

This renewal is contingent upon competitive pricing and upon all terms and conditions of the original contract having been met to the satisfaction of the District. Such renewal will be made by notifying the vendor, in writing, thirty (30) days prior to the expiration of the contract. It is expressly understood that the contract rate increases are not automatic or guaranteed. The vendor's request to increase the current rate schedule will be evaluated and considered when such adjustments are requested. The District reserves the right to reject any such request and re-bid and/or terminate said contract within the provisions of the existing agreement.

## **EVALUATION AND SELECTION PROCESS**

Selection of qualified firm(s) will be based on the criteria listed below as well as quality and completeness of submitted proposal, understanding of objectives, project approach, experience and expertise with public agencies and similar types of efforts, current and past performance as evidenced by current/former clients and references.

The selection committee will make its recommendation to the Superintendent and Board of Trustees. District staff members will notify the successful firm of the intention to enter into an agreement.

### **Proposal Evaluation**

It is anticipated that a contract will be made with the provider whose proposal is determined to be in the overall best interest of the District. The award of a contract, if made by the District, will be based on the District's assessment of qualifications and desirability of the Service Providers.

Evaluation Criteria: Written proposals will be initially screened for completeness. Proposals that are not materially complete, in the District's discretion, will not be evaluated further. The remaining proposals will be evaluated using the following criteria, which are not listed in any order of weight or priority. All data and information in the written proposal will be subject to verification.

<b>Selection Criteria</b>	<b>Weight</b>
Eligible Price	40%
Technical Solution	20%
Timeline to Install	15%
E-rate Experience	10%
Experience with the District	10%
References	5%
<b>Total</b>	<b>100%</b>

Without limiting the foregoing, such procedures may include review of proposals and interviews of one or more Service Providers by a review and selection committee composed of any of the Districts employees, officials of other public agencies, consultants, community members and/or others.

### **Final Determination and Award**

The District reserves the right to contract with any entity responding to this RFP, to reject any proposal as non-responsive, and not to contract with any firm for the services described herein. The District makes no representation that participation in the RFP process will lead to an award of contract, or any consideration whatsoever. The District reserves the right to seek proposals from, or to contract with any firm not participating in this process. The District shall in no event be responsible for the cost of preparing any proposal in response to this RFP. The District reserves the right to waive any informalities or irregularities in received Submittals. Furthermore, the District reserves the right to reject any and all Submittals, and to negotiate contract terms with one or more respondent firms for one or more of the work items.

The District may, at its option, determine to award contract(s) for only phases of the work, or for only portions of the scopes of work identified in this RFP process. In such case, the successful proposing firm will be given the option not to agree to enter into the contract and the District will retain the right to negotiate with any other proposing firm selected as a finalist. If no finalist is willing to enter into a contract for the reduced scope of work the District will retain the right to enter into negotiations with any other firm responding to the RFP.

The District hereby notifies all respondents that it will affirmatively ensure that, in any contract entered into pursuant to this advertisement, no respondent will be discriminated against on the grounds of race, color, sex, age, ancestry, religion, marital status, national origin, medical condition or physical disability, or sexual orientation on consideration for the award.

## **CONTRACT**

The District reserves the right to enter into one contract, or award multiple awards of contracts, for this work or related work. The District may select a firm or firms based on the highest rated proposal(s) and interview one firm without further discussion, or interview other firms. The District is not obligated to invite any or all finalists for an interview.

If contractual agreement cannot be reached with the apparent successful firm, the District may cancel the award and negotiate with the next highest ranked vendor.

## **SUBMISSION GUIDELINES**

Respondents to this RFP should email one PDF copy of the proposal as described herein, to [purchasing@fjuhsd.org](mailto:purchasing@fjuhsd.org). Responses are due by 3:00 P.M. on Wednesday, November 20, 2019. Only emailed responses will be considered. Each Submittal must conform and be responsive to the requirements set forth in this RFP.

The District reserves the right to waive any informalities or irregularities in received Submittals. Furthermore, the District reserves the right to reject any and all Submittals, and to negotiate contract terms with one or more respondent firms for one or more of the work items.

In addition, the District reserves the right to fund, (proceed with project or purchase) or not to fund, regardless of E-Rate approval.

The District hereby notifies all respondents that it will affirmatively insure that, in any contract entered into pursuant to this advertisement, minority business enterprises will be afforded full opportunity to submit its response to this RFP and no respondent will be discriminated against on the grounds of race, color, sex, age, ancestry, religion, marital status, national origin, medical condition or physical disability, or sexual orientation on consideration for the award.

*THANK YOU FOR YOUR INTEREST*

## Appendix A: E-Rate Supplemental Terms and Conditions

### Signed copy to be returned with bid response.

The Telecommunications Act of 1996 established a fund by which Schools and Libraries across the Country could access discounts on eligible telecommunications products and services. The program is commonly known as the E-rate Program. The eligibility for discounts on internet access, telecommunications products and services, internal connection products, services and maintenance is determined by the Federal Communications Commission (FCC). Funding is made available upon application approval by the Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC), which was established by the Act. The amount of discount is based on the number of students receiving free and reduced price meals.

#### 1) E-RATE CONTINGENCY

The project herein is contingent upon the approval of funding from the Universal Service Fund's Schools and Libraries Program, otherwise known as E- rate. Even after award of contract(s) and/or E-rate funding approval is obtained, the District may or may not proceed with the project, in whole or in part. Execution of the project, in whole or in part, is solely at the discretion of the District.

#### 2) SERVICE PROVIDER REQUIREMENTS

The District expects Service Providers to make themselves thoroughly familiar with any rules or regulations regarding the E-rate program.

a. Service Providers are required to be in full compliance with all current requirements and future requirements issued by the SLD throughout the contractual period of any contract entered into as a result of this RFP.

b. Service Providers are responsible for providing a valid SPIN (Service Provider Identification Number). More information about obtaining a SPIN may be found at this website: <http://www.usac.org/sl/service-providers/step01/default.aspx>

c. Service Providers are responsible for providing a valid Federal Communications Commission (FCC) Registration Number (FRN) at the time the bid is submitted. More information about obtaining an FRN may be found at this website: <https://fjallfoss.fcc.gov/coresWeb/publicHome.do>

e. Products and services must be delivered before billing can commence. At no time may the Service Provider invoice before July 1, 2020.

f. Prices must be held firm for the duration of the associated E-rate Funding Year(s) or until all work associated with the project is complete (including any contract and USAC approved extensions).

g. Goods and services provided shall be clearly designated as "E-rate Eligible". Non-eligible goods and services shall be clearly called out as 100% non-eligible or shall be "cost allocated" to show the percentage of eligible costs per SLD guidelines.

h. In the event of questions during an E-rate pre-commitment review, post-commitment review and/or audit inquiry, the awarded Service Provider is expected to reply within 3 days to questions associated with its proposal.

i. The awarded Service Provider is required to send copies of all forms and invoices to the District prior to invoicing USAC for pre-approval. Failure to comply with this requirement may result in the District placing the vendor on an "Invoice Check" with the USAC <http://www.usac.org/sl/applicants/step07/invoice-check.aspx>

j. Services providers must comply with the FCC rules for Lowest Corresponding Price ("LCP"). Further details on LCP may be obtained at USAC's website: <http://www.usac.org/sl/service-providers/step02/lowest-corresponding-price.aspx>

### 3) SERVICE PROVIDER ACKNOWLEDGEMENTS

a. The Service Provider acknowledges that no change in the products and/or services specified in this document will be allowed without prior written approval from the district and a USAC service substitution approval with the exception of a Global Service Substitutions.

b. The Service Provider acknowledges that all pricing and technology infrastructure information in its bid shall be considered as public and non-confidential pursuant to §54.504 (2)(i)(ii).

c. The Service Provider acknowledges that its offer is considered to be the lowest corresponding price pursuant to § 54.511(b). Should it not be the lowest corresponding price, the service provider must disclose the conditions leading to the applicant being charged in excess of lowest corresponding price.

d. This offer is in full compliance with USAC's Free Services Advisory <http://www.usac.org/sl/applicants/step02/free-services-advisory.aspx>. There are no free services offered that would predicate an artificial discount and preclude the applicant from paying its proportionate non-discounted share of costs. The service provider agrees to provide substantiating documentation to support this assertion should the applicant, USAC, or the FCC request it.

### 4) INVOICING

a. The Service Provider agrees to bill and receive a portion of the payment for the provisions of goods and services described herein directly from USAC via the Form 474 Service Provider Invoice (SPI). The District will only be responsible for paying its non- discounted share of costs and does not intend to use the BEAR process (Form 472). The maximum percentage the District will be liable for is the pre-discount amount minus the funded amount as shown on the FCC Form 471 Block 5 and any identified ineligible costs. Upon the successful receipt or posting of a Funding Commitment Decision Letter from the SLD and submission, certification and USAC approval of Form 486, the District shall pay only the discounted amount beginning with the billing cycle immediately following said approval. Alternatively, should the District decide that it is in the best interest of the District to file a Form 472, the District will inform the Service Provider of its intent.

b. All Service Provider invoicing to USAC must be completed within 120 days from the last day of service. Should the Service Provider fail to invoice USAC in a timely manner, the District will only be responsible for paying its non-discounted share.

5) FCC/SLD AUDITABILITY

The E-rate program requires that all records be retained for at least ten (10) years from the last date of service provided on a particular funding request. Respondent hereby agrees to retain all books, records, and other documents relative to any Agreement resulting from this RFP for ten (10) years after final payment. The District, its authorized agents, and/or auditors reserves the right to perform or have performed an audit of the records of the Respondent and therefore shall have full access to and the right to examine any of said materials within a reasonable period of time during said period.

6) PROCUREMENT OF ADDITIONAL GOODS AND/OR SERVICES/COTERMINOUS EXPIRATION

During the term of any Agreement resulting from this RFP, the District may elect to procure additional or like goods and/or services offered by the Respondent. Such services shall be negotiated and obtained via an official amendment to this Agreement and approval by the District's Governing Board. All terms, conditions, warranties, obligations, maintenance and support of said goods or services shall have a coterminous expiration date with the original date of this Agreement. The District shall not enter into a separate Agreement for said goods or services. Respondents must state in their proposal that they acknowledge, accept and are in agreement with coterminous expiration conditions.

I, the undersigned, as an authorized agent of \_\_\_\_\_ (Service Provider Name), hereby certify that I have read the E-rate Supplemental Terms and Conditions, am fully compliant and intend to cooperate with the E-rate process as outlined above.

Signature: \_\_\_\_\_ Title: \_\_\_\_\_

Phone Number: \_\_\_\_\_ Email: \_\_\_\_\_

Service Provider Name: \_\_\_\_\_

Date: \_\_\_\_\_

*END OF APPENDIX A*

## **Appendix B: Site Locations**

**Buena Park High School - 8833 Academy Drive, Buena Park, 90621.** MPOE is located at the South wall of the hallway between room 24 and the staff lounge in the administration building in the front of the school. The demarcation point is extended to the MDF, which is located on the North West corner of room 16.

**Fullerton Union High School - 201 East Chapman Ave, Fullerton, 92832.** MPOE is located at the North wall of the basement of the 90s building near the center of the school. The demarcation point is extended to the MDF, which is located in the administration building.

**Fullerton High School Agriculture - 898 N Lemon Ave, Fullerton, 92832.** MPOE and demarcation point are located in the copy room inside the teacher's office.

**La Habra High School - 801 West Highlander Ave, La Habra, 90631.** MPOE is located at the South wall of the hallway between room 12 and the staff lounge in the administration building in the front of the school. The demarcation point is extended to the MDF, which is located on the North West corner of the staff lounge.

**La Sierra & La Vista High Schools - 909 North State College Blvd, Fullerton, 92831.** MPOE and demarcation are located in the Library (building 4) in the front of the school.

**Sonora High School - 401 South Palm Street, La Habra, 90631.** MPOE is located at the South wall of the staff lounge storage room in the administration building in the front of the school. The demarcation point is extended to the MDF, which is located on the South East corner of the Copy Room in the administration building.

**Sunny Hills High School - 1801 Lancer Way, Fullerton, 92833.** MPOE is located at the South wall of the hallway between room 4 and the staff lounge in the administration building in the front of the school. The demarcation point is to the MDF, which is located on the North East corner of Library building.

**Sunny Hills High School Agriculture - 1801 Lancer Way, Fullerton, 92833 (same address but different MPOE).** MPOE is located at the North East wall of room 201. The demarcation point is extended to the MDF, which is located in the teacher's office.

**Troy High School - 2200 East Dorothy Lane, Fullerton, 92831.** MPOE is located at the North East corner of the Lecture Hall building in the front of the school. The demarcation point is extended to the MDF, which is located on the North side of the building between the Lecture Hall and the Library.

**Continue to the next page**



## **Appendix B: Site Locations cont.**

**District Service Center - 1021 South Leslie Street, La Habra, 90631.** MPOE is located at the South wall of the second floor storage area at the front of the building (East wall). The demarcation point is extended to the MDF, which is located at the South East corner of the second floor.

**Education Center (District Office) - 1051 West Bastanchury Road, Fullerton, 92833.** MPOE is located in an electrical closet of the Technology Learning Center Room, in the North East corner of the building. The demarcation point is extended to the MDF, which is located in the computer room in the center of the building.

**Orange County Department of Education (OCDE, Hub Site and ISP) – 200 Kalmus Drive Costa Mesa, 92626.** Access 1 is located in Building C Data Center. Access is from telephone poles along Red Hill Ave and then into vault on property. Access 2 is located in Building A, MDF 1. Access is from new vault in front of 200 Kalmus Drive. Carriers may bring connectivity to both MPOE so that they may furnish diverse connectivity to districts requesting more than one link.

**FULLERTON JOINT UNION HIGH SCHOOL DISTRICT**  
**RFP# 1920-12**  
**10 GBPS Wide Area Network Lit Fiber Services**  
**Proposer's Cost Proposal and Fee Schedule Year 1- 3 Worksheet**

**FIRM NAME:** \_\_\_\_\_

Site	Address	Requested Connection	Type of Connection Requested	Access Charge	Usage Charge	Monthly Lease Charges	One-Time Charges	Annual Charge
Buena Park HS	8833 Academy Drive Buena Park, 90621	10 Gbps	LC Handoff					
Fullerton Union HS	201 E Chapman Ave Fullerton, 92832	10 Gbps	LC Handoff					
Fullerton Ag	898 N Lemon Ave Fullerton, 92832	10 Gbps	LC Handoff					
La Habra HS	801 W Highlander Ave La Habra, 90631	10 Gbps	LC Handoff					
Sonora HS	401 S Palm St La Habra, 90631	10 Gbps	LC Handoff					
Sunny Hills HS	1801 Lancer Way Fullerton, 92833	10 Gbps	LC Handoff					
Sunny Hills AG	1801 Lancer Way Fullerton, 92833	10 Gbps	LC Handoff					
Troy HS	2200 East Dorothy Lane Fullerton, 92831	10 Gbps	LC Handoff					
La Sierra/La Vista HS	909 N State College Blvd Fullerton, 92831	10 Gbps	LC Handoff					
Education Center	1051 W Bastanchury Rd Fullerton, 92833	10 Gbps	LC Handoff					
Service Center	1021 S Leslie St La Habra, 90631	10 Gbps	LC Handoff					
Orange County Department of Ed	200 Kalmus Drive Costa Mesa, CA 92626	10 Gbps	LC Handoff					
					Total Monthly Recurring Costs			
					Estimated Monthly Taxes and Surcharges			
					Total with Taxes and Surcharges			

**FULLERTON JOINT UNION HIGH SCHOOL DISTRICT**

**RFP# 1920-12**  
**10 GBPS Wide Area Network Lit Fiber Services**  
**Proposer's Cost Proposal and Fee Schedule Year 4 Worksheet**

**FIRM NAME:** \_\_\_\_\_

Site	Address	Requested Connection	Type of Connection Requested	Access Charge	Usage Charge	Monthly Lease Charges	One-Time Charges	Annual Charge
Buena Park HS	8833 Academy Drive Buena Park, 90621	10 Gbps	LC Handoff					
Fullerton Union HS	201 E Chapman Ave Fullerton, 92832	10 Gbps	LC Handoff					
Fullerton Ag	898 N Lemon Ave Fullerton, 92832	10 Gbps	LC Handoff					
La Habra HS	801 W Highlander Ave La Habra, 90631	10 Gbps	LC Handoff					
Sonora HS	401 S Palm St La Habra, 90631	10 Gbps	LC Handoff					
Sunny Hills HS	1801 Lancer Way Fullerton, 92833	10 Gbps	LC Handoff					
Sunny Hills AG	1801 Lancer Way Fullerton, 92833	10 Gbps	LC Handoff					
Troy HS	2200 East Dorothy Lane Fullerton, 92831	10 Gbps	LC Handoff					
La Sierra/La Vista HS	909 N State College Blvd Fullerton, 92831	10 Gbps	LC Handoff					
Education Center	1051 W Bastanchury Rd Fullerton, 92833	10 Gbps	LC Handoff					
Service Center	1021 S Leslie St La Habra, 90631	10 Gbps	LC Handoff					
Orange County Department of Ed	200 Kalmus Drive Costa Mesa, CA 92626	10 Gbps	LC Handoff					
					Total Monthly Recurring Costs			
					Estimated Monthly Taxes and Surcharges			
					Total with Taxes and Surcharges			

**FULLERTON JOINT UNION HIGH SCHOOL DISTRICT**

**RFP# 1920-12**  
**10 GBPS Wide Area Network Lit Fiber Services**  
**Proposer's Cost Proposal and Fee Schedule Year 5 Worksheet**

**FIRM NAME:** \_\_\_\_\_

Site	Address	Requested Connection	Type of Connection Requested	Access Charge	Usage Charge	Monthly Lease Charges	One-Time Charges	Annual Charge
Buena Park HS	8833 Academy Drive Buena Park, 90621	10 Gbps	LC Handoff					
Fullerton Union HS	201 E Chapman Ave Fullerton, 92832	10 Gbps	LC Handoff					
Fullerton Ag	898 N Lemon Ave Fullerton, 92832	10 Gbps	LC Handoff					
La Habra HS	801 W Highlander Ave La Habra, 90631	10 Gbps	LC Handoff					
Sonora HS	401 S Palm St La Habra, 90631	10 Gbps	LC Handoff					
Sunny Hills HS	1801 Lancer Way Fullerton, 92833	10 Gbps	LC Handoff					
Sunny Hills AG	1801 Lancer Way Fullerton, 92833	10 Gbps	LC Handoff					
Troy HS	2200 East Dorothy Lane Fullerton, 92831	10 Gbps	LC Handoff					
La Sierra/La Vista HS	909 N State College Blvd Fullerton, 92831	10 Gbps	LC Handoff					
Education Center	1051 W Bastanchury Rd Fullerton, 92833	10 Gbps	LC Handoff					
Service Center	1021 S Leslie St La Habra, 90631	10 Gbps	LC Handoff					
Orange County Department of Ed	200 Kalmus Drive Costa Mesa, CA 92626	10 Gbps	LC Handoff					
					Total Monthly Recurring Costs			
					Estimated Monthly Taxes and Surcharges			
					Total with Taxes and Surcharges			

**FULLERTON JOINT UNION HIGH SCHOOL DISTRICT**